

Business Growth Solutions

Unlocking Potential: Tailored Solutions for Enterprises in India



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Tailored Solutions for Enterprises in India

India's dynamic business environment provides unique opportunities and challenges for enterprises operating in this market. The rapidly evolving market landscape, complex regulatory environment, and diverse consumer base require businesses to be agile and strategic.

To achieve accelerated growth, it is imperative to invest in financial, human, and other resources wisely, ensuring that operating systems and processes align seamlessly with a well-thought-out Business Plan.

Our team of experts provides customized solutions that address the specific needs of your business. From market analysis and strategic planning to financial management and HR solutions, we offer a full spectrum of services to support your enterprise's growth. Our insights enable businesses to identify opportunities, mitigate risks, and make informed decisions that drive success.

Our Global Reach

Our international corporate clients and partners receive our highest focus. Beyond Asia, we have offices in the United States, Germany, and Italy, and as a key member of leading accounting, tax, and legal professional alliances, we are able to provide clients and partners with one-stop services in 155 countries around the world.

For enterprises looking to expand globally, we offer comprehensive support in market entry strategies, regulatory compliance, and cross border transactions. Our global network and local expertise ensure a smooth and successful expansion.

How We Can Help Your Business



Market Strategy



Financial Management



Human Resources Management



Technology



Manufacturing and Operation Consulting



Global Expansion Facilitation

Our Firm

30+

Years' experience

40+

Offices

600+

Professionals

10,000+

Entities managed



Business Growth Solutions

At Dezan Shira & Associates, we offer strategic insights and tailored solutions for business growth. We help businesses identify opportunities, mitigate risks, and enhance efficiency to drive success and maintain competitiveness. From market entry strategies to planning supply chains efficiently and global expansion plans – we are your partner for growth in Asia.



MARKET STRATEGY SERVICES

- Market Entry Strategy
- Strategy for Penetrating Target Market
- Strategy for Mergers and Acquisitions



TECHNOLOGY SERVICES

- ERP and Information Systems
- Digital Expense Management
- Digital Personal Data Protection



MANUFACTURING AND OPERATIONS CONSULTING SERVICES

- Preparation of manufacturing plan
- Review of existing manufacturing systems and processes



FINANCIAL MANAGEMENT SERVICES

- Translation of Business Plan into a Financial Plan
- Internal Financial Review and Recommendations
- Tax and Regulatory Compliances



HUMAN RESOURCES MANAGEMENT SERVICES

- Organization Structure
- Salary Structures and Levels
- HR Policies, Procedures and Practices
- Compliance with Labor Laws
- Manpower Optimization Concerning the Business Plan



GLOBAL EXPANSION FACILITATION SERVICES

- Certifications for Target Country Compliance
- Legal and Sustainability Services
- Equal Opportunity Record Compliance
- Human Rights Track Record Compliance
- Assistance with Evaluation of Free Trade Agreements, Double Taxation Avoidance Agreement and Tax Benefits In Target Countries
- Advise on Suitable Bilateral Expansion Opportunities
- Evaluation and Advise for Business Presence in Special Economic Zones, Free Trade Warehousing Zones



Client Success Stories

“ We have always received quality service in any country we have had the opportunity to work with them, particularly in China and India. All the cases we have handled together on behalf of our international clients have concluded positively and we manage to provide the required consultancy. The DSA team consistently offers comprehensive and detailed options for every request. They provide valuable advice, clarify doubts promptly, and support us until the goal is achieved. Their polite and supportive approach is commendable.



Andrea Benvenga
Junior Immigration Consultant

“ Bloomsbury Institute, a UK higher education provider, engaged Dezan Shira to incorporate their company in India and assist with employment and payroll. They efficiently handled the complex process, enabling them to set up the company, including a bank account, and employ 7 staff members in Hyderabad. Their multi-disciplinary team is a pleasure to work with and provided comprehensive services in-house.



John Fairhurst
Principal and CEO at Bloomsbury Institute

“ ACA intended to establish a liaison office in India to study the Indian market for future business prospect. Dezan Shira helped us chose an ideal office for our needs and provided complete support for set up and regulatory compliances associated with the process. The knowledgeable team ensured smooth communication - always providing clear and prompt responses to our questions. Client service and support has been excellent.



Dhawal Unune
Polymer Chemist, Lab & Quality Manager

Our Clients



MARY KAY



MARCUMASIA



PING



About Dezan Shira & Associates

Dezan Shira & Associates is a pan-Asia, multi-disciplinary professional services firm with 30 years on-the-ground experience, 35 offices, and 600 professionals providing legal, tax, and operational advisory services to international businesses and investors.

Operational across Asia, the Middle East, Europe and North America, we guide companies through diverse market entry, business enablement and regulatory environments, and assist with all aspects of establishing, maintaining, and growing businesses in these regions.

Business Growth Solution Experts



Ankur Munjal

Country Director, India

T: +91 99990 27161
E: ankur.munjal@dezshira.com



Krishan Aggarwal

Operations Director, India

T: +91 11 4003 8908 ext. 908
E: krishan.aggarwal@dezshira.com



Naina Bhardwaj

Assistant Manager
International Business Advisory

T: +91 11 4003 8905 ext. 905
E: naina.bhardwaj@dezshira.com



Umair Ul Haque

Assistant Manager
International Business Advisory

T: +91 11 4003 8908 ext. 908
E: umair.haque@dezshira.com



Neeraj Khatri

Manager
Business Advisory Services

T: +91 95 8278 9528
E: neeraj.khatri@dezshira.com



Lalitha Rao

Manager
Corporate Accounting Services

T: +91 01 2440 01785
E: lalitha.rao@dezshira.com



DEZAN SHIRA & ASSOCIATES

Your Partner for Growth in Asia



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Are you making changes to your operations in Asia?

Get started by speaking to our professionals today

China

Beijing

beijing@dezshira.com

Dalian

dalian@dezshira.com

Guangzhou

guangzhou@dezshira.com

Qingdao

qingdao@dezshira.com

Hangzhou

hangzhou@dezshira.com

Ningbo

ningbo@dezshira.com

Suzhou

suzhou@dezshira.com

Shanghai

shanghai@dezshira.com

Shenzhen

shenzhen@dezshira.com

Haikou

hainan@dezshira.com

Tianjin

tianjin@dezshira.com

Zhongshan

zhongshan@dezshira.com

Vietnam

Hanoi

hanoi@dezshira.com

Ho Chi Minh City

hcmc@dezshira.com

Da Nang

danang@dezshira.com

India

Delhi

delhi@dezshira.com

Mumbai

mumbai@dezshira.com

Bengaluru

bengaluru@dezshira.com

Indonesia

indonesia@dezshira.com

Hong Kong SAR

hongkong@dezshira.com

Mongolia

mongolia@dezshira.com

Singapore

singapore@dezshira.com

Dubai UAE

dubai@dezshira.com

Australia

australia@dezshira.com

Bangladesh

bangladesh@dezshira.com

Cambodia

cambodia@dezshira.com

Japan

japan@dezshira.com

Laos

laos@dezshira.com

Malaysia

malaysia@dezshira.com

Myanmar

myanmar@dezshira.com

Nepal

nepal@dezshira.com

The Philippines

philippines@dezshira.com

South Korea

southkorea@dezshira.com

Sri Lanka

srilanka@dezshira.com

Thailand

thailand@dezshira.com

Turkiye

turkiye@dezshira.com

Germany

germany@dezshira.com

Italy

italy@dezshira.com

United States

usa@dezshira.com

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